

GREEN DOT PUBLIC SCHOOLS
RFP TITLE: GREEN DOT PUBLIC SCHOOLS LANDSCAPE MAINTENANCE SERVICES
RFP#: FY27-002 REVISED
DATE OF ISSUANCE: MONDAY, MAY 11, 2026

Please submit all proposals and questions electronically to:

Nalin Kulasooriya, Contract and Procurement Manager copying Ena Montufar, Facilities
 Manager, GREEN DOT PUBLIC SCHOOLS

To: Purchasing@greendot.org

CC: CA-Facilities@greendot.org

Subject: "Proposal – Landscape Maintenance Services RFP#: FY27-002 REVISED"

Bid Due Date: Friday, June 12, 2026, at 5:00 PM PST

Administrative and General Information

School Information: GREEN DOT PUBLIC SCHOOLS ("GDPS") is a California nonprofit public benefit organization based in Los Angeles, CA operating a total of 17 public elementary, middle schools and high schools in California. GDPS's mission is to help transform public education so ALL students graduate prepared for college, leadership and life.

CHART A: Schools

<i>School</i>	<i>Address</i>
<i>Animo James B Taylor CMS</i>	<i>820 E. 111th Pl., Los Angeles, CA 90059</i>
<i>Animo Jefferson CMS</i>	<i>1655 E. 27th St., Los Angeles, CA 90011</i>
<i>Animo Ralph Bunche CHS</i>	<i>1655 E. 27th St., Los Angeles, CA 90011</i>
<i>Animo Mae Jemison CMS</i>	<i>12700 S. Avalon Blvd., Los Angeles, CA 90061</i>
<i>Animo Legacy CMS</i>	<i>12226 S. Western Ave., Los Angeles, CA 90047</i>
<i>Animo Inglewood CHS</i>	<i>3425 W. Manchester Blvd., Inglewood, CA 90305</i>
<i>Animo Jackie Robinson CHS</i>	<i>3500 S. Hill St., Los Angeles, CA 90007</i>
<i>Animo Leadership CHS</i>	<i>11044 S. Freeman Ave., Inglewood, CA 90304</i>
<i>Oscar de la Hoya Animo CHS</i>	<i>1114 S. Lorena St., Los Angeles, CA 90023</i>
<i>Animo Pat Brown CHS</i>	<i>8205 Beach St., Los Angeles, CA 90001</i>
<i>Animo South Los Angeles CHS</i>	<i>11130 Western Ave., Los Angeles, CA 90047</i>
<i>Animo Watts College Prep Academy</i>	<i>12628 S. Avalon Blvd., Los Angeles, CA 90061</i>
<i>Animo Compton Charter School</i>	<i>13305 S. San Pedro St., Los Angeles, CA 90061</i>
<i>Animo Florence-Firestone CMS</i>	<i>8255 Beach St., Los Angeles, CA 90001</i>
<i>Animo Ellen Ochoa CMS</i>	<i>4360 Dozier St., Los Angeles, CA 90022</i>
<i>Animo City of Champions CHS</i>	<i>3401 W Imperial Highway, Inglewood, CA 90303</i>
<i>Alain Leroy Locke College Prep Academy</i>	<i>325 E 111th St., Los Angeles, CA 90061</i>

Purpose: GDPS seeks proposals from qualified respondents (the “Proposers”) interested in providing Landscape Maintenance Services as described in this RFP.

GDPS will require the Proposer to provide comprehensive services, management, a workforce, and service supervision. The Proposer will supply and pay for all labor, supervision, equipment, supplies and materials, vehicles, maintenance, and insurance necessary to deliver the proposed services. All of the necessary factors that contribute to the price must be included in the proposed price. Proposer is to have a demonstrated track record of success in the industry, is to provide references, and is to have sound business practices that show fiscal responsibility.

Contract Period: This proposal addresses the contract period July 1, 2026, through June 30, 2027, with up to two (2) 1-year extensions. The contract period shall not exceed three years.

Proposal Authorities, Restrictions, and Clauses

GDPS Authorities and Options

- GDPS reserves the right to reject any and all proposals for any reason.
- GDPS reserves the right to negotiate any and all proposals for any reason.
- GDPS has 30 days from the submission deadline to accept a submitted proposal; the Proposer cannot withdraw a proposal within that 30-day period without mutual consent from GDPS.
- Subsequent to GDPS’s acceptance of a submitted proposal, final terms and conditions will be negotiated, and finalized via a formal contract, between the Proposer and GDPS.

RFP Timeline

- Release date: Monday, May 11, 2026
- Site visits: **Monday, May 18, 2026**
- Questions from Proposer due: Tuesday, May 26, 2026
- Questions Answered by: Friday, May 29, 2026
- RFP Closing date: **Friday, June 12, 2026, at 5:00 PM PST**
- Anticipated evaluation period: June 12–June 19, 2026
- Evaluation and accepted by: End-June 2026

GDPS will hold a Mandatory in-person tour of the GDPS facilities listed below.

Monday, May 18, 2026, 7:00 am

*Location 1: Alain Leroy Locke College Preparatory Academy
325 E. 111th St.
Los Angeles, CA 90061*

Monday, May 18, 2026, 8:30 am

Location 2: Animo Florence-Firestone Charter Middle School

8255 Beach St.
Los Angeles, CA 90001

Location 3: Animo Pat Brown Charter High School
8205 Beach St.,
Los Angeles, CA 90001

Attendance at both tours is required

Proposer Requirements/Scope of Services

Staffing: The Proposer agrees not to discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation or preference, gender identity and expression, national origin, ethnicity, age, disability, marital status, military service status, genetic information, or any other protected classification. The Proposer will ensure that all employees involved in their services receive Department of Justice and Tuberculosis clearance prior to commencing with providing services to GDPS. The successful Proposer will provide to GDPS: GDPS's Criminal Background Check and Tuberculosis Vendor Certification Form, which will list each employee verifying that they have Department of Justice clearance and list their Tuberculosis expiration date, at the Proposer's expense. The Proposer will, at the request of the Chief Executive Officer, Chief Business Officer, and/or Facilities Director, immediately remove from providing services to GDPS any person who, in the opinion of GDPS, has engaged in improper conduct. The Proposer will not permit a person so removed to return to any GDPS location unless prior written consent is provided by GDPS.

Assignments: The Proposer will not make any assignments or subcontract for the work without prior written permission from GDPS.

Legal: The Proposer must fulfill all obligations in compliance with all applicable federal, state, and local laws and regulations or other legislative bodies of appropriate jurisdiction. The Proposer must promptly notify GDPS concerning any litigation or claims filed with any federal or California State agency involving the Proposer or its parent or subsidiary companies.

Public Disclosure Notice: Proposer acknowledges that their proposal and any related records may be subject to disclosure under the California Public Records Act. Nothing in this RFP (or otherwise) shall be construed to limit or prevent compliance with the Public Records Act or any other applicable law requiring disclosure of public records.

Insurance: Proposer must indemnify and provide insurance coverage that will minimize GDPS's exposure:

- Worker's Compensation/Employer's Liability insurance to cover bodily accidents in the amount of not less than \$1,000,000 per accident.
- Comprehensive General Liability insurance in the form of comprehensive, contractual insurance, personal injury, broad-form property damage, premises operations, and

completed operations in an amount of not less than \$1,000,000 per occurrence and \$3,000,000 aggregate.

- Automobile Liability and Physical Damage insurance for an amount of not less than \$5,000,000 minimum for each bodily injury and property damage combined, single limits, and extensions of comprehensive coverage for all leased, owned and hired vehicles.
- Proposer must name GREEN DOT PUBLIC SCHOOLS (“GDPS”) as an “additional insured” on all such policies, with the cost of this to be borne by Proposer. Copies of Certificates of Insurance listing GDPS as “additional insured” must be provided to GDPS prior to commencement of services and kept up-to-date.

Pricing: All costs associated with this service must be enumerated in the submitted proposal. Any additional costs will not be honored. **Attachment A** must be filled out IN FULL. Any level of service that the Proposer does not wish to provide must be indicated with **N/A**.

Invoices and Payments: GDPS’s standard payment terms are **net 30** days after receipt of an accurate invoice. Invoices may be sent no more frequently than once per month. Invoices shall be submitted to GDPS within the first seven days of each month. Separate invoices shall be generated for each school.

In the event the Proposer presents GDPS with invoices, statements, reports, etc. that are incomplete, or inaccurate, GDPS may be required to perform substantial research which could result in delay of payment. GDPS will not be responsible for any interest charges and/or late fees as a result of delayed payment due to time delays caused by inadequate, incomplete, or inaccurate information provided in invoices or statements by the Proposer.

Contract Type: The preferred contract type to be awarded is a fee per month contract.

Award Standard: Award will be made to the responsible and responsive proposer whose proposal is determined to be most advantageous to GREEN DOT PUBLIC SCHOOLS based on the evaluation criteria listed above.

SCOPE OF SERVICES

The purpose of this specification is to define the Landscape Maintenance Service requirements for various schools operated by GDPS. The work covered in these specifications includes furnishing all labor, equipment, materials, supplies, and supervision necessary to complete landscape maintenance services. It shall be understood that in addition to these services, all tasks incidental to landscape maintenance functions not specifically listed but normally included in general landscape maintenance practices will be provided. GDPS will consider innovative solutions and alternatives that will best accomplish the desired outcome.

Proposer shall perform services in a manner consistent with industry standards for commercial landscape maintenance services and to the satisfaction of the GDPS. All Proposer employees providing services to the GDPS shall be under the supervision of a qualified and experienced landscape maintenance supervisor. All Proposer employees shall be experienced and qualified for landscape maintenance work. All work is to be performed with concern for the safety of students, staff, parents, visitors and Proposer employees. The description of these services is to be used as a general guideline for the Proposer. The description does not attempt to describe every detail of services or service area(s) that are to be maintained by the Proposer.

The intent of this specification is to define the general landscape maintenance services requirements: Services will be provided weekly, bi-weekly, monthly, quarterly or annually, based on the maintenance plan agreed upon to deliver a comprehensive, productive and quality service.

Services shall include, but not be limited to, the following:

1. Mowing and Edging Grass
 - 1.1. Services will consist of 52 visits performed weekly.
 - 1.2. All walkways and curbs shall be cleaned of any grass and plant cuttings.
 - 1.3. Aerate soil at least twice per year: once in the summer and once in the spring – practice fields only.
 - 1.4. Retention/Detention Ponds will be mowed at a minimum of once per month.
2. Shrubs and Groundcover Maintenance
 - 2.1. Shrubs will be pruned quarterly.
 - 2.2. Weed and trim groundcover to promote growth and maintain a neat appearance.
 - 2.3. Vendor shall inspect for signs of insect presence or damage and report the matter to the GDPS Director of Facilities and take action to correct the problem.
 - 2.4. Vendor will secure written approval of a cost proposal for insecticide or fungi control before work is performed and the cost will be billed separately.
 - 2.5. All tree canopies will be trimmed as needed.
 - 2.6. Replace mulch during the first service. Mulch around trees will be maintained monthly.
 - 2.7. All shorter varieties of Palm Trees will be trimmed monthly.
 - 2.8. Additional acres
 - 2.8.1. Maintain/service on the additional acres: remove trash/debris.
 - 2.8.2. Additional acres is defined as a 6 feet easement parameter around exterior campus fencing.
3. Tree Maintenance
 - 3.1. Suckers shall be continuously removed from trees as needed.

- 3.2. Vendor will advise GDPS Director of Facilities of any tree service above 12 ft. and will submit a proposal for approval and service will be billed separately .
 - 3.3. Tall Palm trees will be trimmed twice a year and shaved once a year to maintain a neat appearance. Vendor will advise GDPS Director of Facilities and submit a cost proposal for approval on separate billing.
4. Fertilizers, Herbicides, and Insecticides.
 - 4.1. Fertilization

Proposer shall supply and apply fertilizer as needed to maintain all landscaped areas in a healthy, industry standard condition. All fertilizer products will be handled and applied per manufacture guidelines. Proposer shall not store fertilizers or other chemicals on GDPS property. Fertilizers including fertilizers containing weed control chemicals which are registered with the Environmental Protection Agency (EPA) are subject to the California Healthy Schools Act guidelines, restrictions and notification requirements. Proposer shall consult GDPS with regard to notifications and posting. Proposer shall use natural fertilizers and or IPM methods in lieu of chemical fertilizers where practical and effective. Proposer shall use the least toxic fertilizer available which still achieves desired results. Proposer shall supply GDPS with a fertilizer application schedule.
 - 4.2. Pest Management

Pest Management includes control of insects and rodents in landscaped areas and unwanted vegetation (weeds) in landscaped and non landscaped areas. Proposer shall maintain records of all pesticide and herbicide use in accordance with applicable Federal, State, County and local law. Proposer shall report pesticide use to the designated agency as required by law. Proposer shall provide GDPS copies of all reports. Proposer shall comply with all notification requirements of the California Healthy Schools Act. Proposer shall coordinate pesticide application, notifications and postings with GDPS Facilities Department. Proposer shall provide GDPS with a list of pesticides used or intended to use. All pesticides must comply with Federal, State and Local laws as applicable. Proposer shall use the least environmentally impactful chemicals and methods as possible to achieve desired results. Proposer shall apply chemicals considering the utmost safety of students, staff, parents and the general public. Chemicals shall not be applied when students are present or if residual chemicals pose a danger to students or staff. All pesticide applicators shall be qualified, trained and licensed (if applicable). Any chemical which is labeled as DANGEROUS shall NOT be used on school property. All pesticide / herbicide applications shall be done on non school days including weekends, holidays.

NOTE: If Proposer uses a natural, non EPA registered (not required) herbicide, restrictions noted above will not apply as long as the manufacturer specifies safe for use around humans. Proposer shall maintain all lawns, turf and plants in a healthy pest

free condition. Proposer shall utilize Integrated Pest Management (IPM) methods as the preferred method of pest control where practical and cost efficient

4.3. Hazardous Chemicals and Chemical Waste

Proposer shall bear full and exclusive responsibility for any release of hazardous or non hazardous chemicals or substances during the performance of this service. The Proposer shall report any such release immediately to GDPS. The Proposer shall be solely responsible for all claims and expenses associated with such release including, but not limited to, response, removal and remediation of release and also without limit; payment of any fines or penalties levied against GDPS by any agency as a result of such release and, shall hold harmless, indemnify and defend GDPS from any claims arising as a result of such release. For the purposes of this section only, the term "claims" shall include (i) all notices, orders, directives, administrative or judicial proceedings, fines, penalties, fees or charges imposed by any governmental agency with jurisdiction and (ii) any claim, cause of action or administrative or judicial proceedings brought against GDPS, its Directors or employees or for any loss, costs (including reasonable attorney fees), damage or liability, sustained or suffered by any person or entity including GDPS. If the performance of work outlined in the GDPS Scope of Work or other relevant contract documents, creates any hazardous waste, such waste shall be properly disposed of according to Federal, State and Local Laws at the expense of the Proposer. The Proposer shall dispose of such wastes under the Contractor's Environmental Protection Agency (EPA) Generator Number. In no event shall GDPS be identified as the generator of such waste. The Proposer shall notify GDPS of any such hazardous wastes. Proposer shall supply a copy of any hazardous waste disposal manifest and test results. The Proposer shall hold harmless, indemnify and defend GDPS from any claims arising for the disposal of hazardous waste generated by Proposer regardless of the absence of negligence or other malfeasance by the Proposer.

The Proposer shall develop and maintain for the duration of this contract and any contract extensions, a Health and Safety Program that will effectively incorporate all required safety provisions as mandated by job description and duties and, general safety compliance as mandated by Cal-OSHA. Proposer shall comply with all Cal-OSHA mandated and / or required use of Personal Protective Equipment (PPE) as outlined in Safety Data Sheets (SDS) when Proposer or Proposer's employees are using equipment or applying chemicals. All Proposer equipment, tools, vehicles and Personal Protective Equipment (PPE) shall be maintained in a safe working manner. Any Proposer equipment, tools, vehicles or Personal Protective Equipment (PPE) found to be in an unsafe or unusable condition shall not be used in the performance of this contract. Safety Data Sheets (SDS) shall be readily available at any time. Proposer shall supply to GDPS, Safety Data Sheets for all chemical use in the performance of this contract before chemical is used and when additional chemicals are introduced.

- 4.4. Only pesticides in compliance with CA Ed Code section 17610 will be permitted on any GDPS property.
 - 4.4.1. Only products listed on the Los Angeles Unified School District (LAUSD) Approved Pesticide Product List (Listed in “**Resources**” section below) may be used on LAUSD owned properties, including Alain Leroy Locke College Preparatory Academy, Ánimo Legacy Charter Middle School, and Ánimo Venice Charter High School.
 - 4.5. Proposer shall provide written notification of the names of all pesticide products expected to be applied at the school site during the upcoming year. The notification shall identify the active ingredient or ingredients in each pesticide product. Any product not included on the notice must have prior written approval from the Director of Facilities prior to use on any GDPS campus.
 - 4.6. Records of all pesticides used on each campus must be maintained and provided to the Director of Facilities annually.
 - 4.7. Proposer will submit a cost proposal for approval for fertilization, herbicides and insecticides.
 - 4.8. Fertilization recommended 4 times a year on or about Sept. 15th, Nov. 15th, Feb. 15th, and May 15th.
 - 4.9. All other insect control as needed and billed separately at time of application.
5. Irrigation System
- The following will establish/clarify responsibilities for the operation and maintenance of the irrigation system.
- 5.1. The irrigation system is the responsibility of the GDPS School Sites. Major repairs will be identified by the vendor and reported to the GDPS Director of Facilities.
 - 5.2. GDPS’s Director of Facilities must authorize Proposer to perform the repairs. Such repairs are not part of this proposal and cost would be on separate billing.
 - 5.3. Proposer will check the irrigation system on each established weekly service day to be sure all stations are functioning correctly and report problems/repairs to the Director of Facilities for approval of repairs.
 - 5.4. Reset all timers due to Daylight Savings time change and maintain appropriate runtimes for conditions and seasons to promote overall health and prevent overwatering.
 - 5.5. Proposer will be liable for any damages of sprinkler heads as a result of worker’s negligence and will repair all sprinkler damage caused by employees without cost to GDPS.
6. Additions
- 6.1. Any seasonal planting and re-mulching will be bid separately and submitted for approval to the Director of Facilities before work is performed.
 - 6.2. Any additional plants or grass to be re-established into landscape as a result of theft, accident, freeze, airborne disease, fungi, or insect causing death shall be bid separately and submitted for approval to the Director of Facilities before work is performed.

Proposal Requirements

Carefully read all instructions, requirements, and specifications. Fill out all sections completely.

Please submit the following documents as part of your proposal:

1. Executive Summary detailing qualifications (2 page Maximum)
2. Company Overview/Fiscal Responsibility Summary
 - a. Experience in the education industry and in Los Angeles County, CA
 - b. Organization chart
 - c. Copies of Licenses and Certifications (including, but not limited to, license to conduct business in the state)
 - d. Liability Insurance Certificate and W-9
3. General Organization Policies and Procedures
 - a. Employee sourcing, screening, and hiring procedures
 - b. Frequency and type of background checks performed
 - c. Management/supervision structure
 - d. Staff training/professional development program
 - e. Safety and security program
4. Performance History & Preparedness for GDPS
 - a. Proposer's references (3 minimum from other school districts, where possible)
 - b. Summary of ability to take on the additional workload expected by the Proposer
 - c. How Proposer plans to monitor, measure, and communicate service quality
 - d. Contingency/coverage plan for expected and unexpected absences or staff turnover
 - e. Other methods for ensuring high-quality service
5. Implementation Plan for GDPS
 - a. Employee recruiting and/or existing staff transition plan
 - b. Training/on-boarding plan
 - c. Proposed implementation timeline
6. Financial Statements Information
 - a. Provide a complete balance sheet or annual report (verified by a certified public accountant, if applicable) for the last three years of operation.
7. Special Services Section
 - a. Provide details of equipment to be used, etc.
8. Cost/Pricing Proposal – Attachment A
9. Contact Information – Attachment B
10. Vendor Certification of Criminal Background Clearance, Tuberculosis (TB) Clearance, and Credential Verification – Attachment C
11. Checklist of Required Elements – Attachment D
12. Resources

Evaluation Criteria

Evaluation: A variety of weighted criteria, given below, will be considered in evaluating the proposals. This evaluation will be made based on information provided within the Proposal, by the Proposer during the RFP process or negotiations, or obtained through outside sources including news articles, press releases, client references, industry references, vendors, and any other source.

1. Pricing & Cost Structure – 20 Points

Purpose: Ensure fiscal responsibility and transparent pricing.

Evaluators will review whether pricing is **complete, competitive, and sustainable** for a multi-site school environment.

Evaluation Sub-Criteria

Sub-Criteria	Max Points	What Evaluators Look For
Cost completeness	6	Pricing includes all labor, supervision, materials, equipment, disposal, travel, insurance, and overhead
Rate transparency	4	Clear explanation of rate structure and assumptions
Cost controls	4	Vendor demonstrates strategies to control long-term cost escalation
Fee structure clarity	3	Overtime, emergency services, and optional services clearly defined
Financial competitiveness	3	Pricing appears reasonable relative to scope and market

Strong proposals typically include:

- Clear **monthly campus pricing**
- Transparent **extra services rates**
- Defined **escalation caps**
- Clear **billing structure**

2. Organizational Experience & Capacity – 15 Points

Purpose: Determine whether the vendor has sufficient experience and operational capacity to maintain landscaping across **multiple school campuses simultaneously**.

Evaluation Sub-Criteria

Sub-Criteria	Max Points	What Evaluators Look For
Years of experience	3	Vendor demonstrates stability with multiple years in landscape maintenance
K-12 school experience	4	Direct experience servicing public school districts or charter school networks
Multi-site service capability	3	Experience managing multiple properties under one contract
Local experience	2	Experience operating in Los Angeles County or similar environments
Organizational structure	2	Clear reporting hierarchy and field supervision
References	1	Positive references from comparable clients

High scoring proposals typically include:

- 5+ years K-12 experience
- multi-campus contracts
- dedicated field supervisors
- strong references from school districts

3. Recruitment, Screening & Compliance – 15 Points

Purpose: Ensure **student safety** and compliance with **California Education Code requirements**.

Landscaping vendors working on school campuses must demonstrate **strict background and health clearance procedures**.

Evaluation Sub-Criteria

Sub-Criteria	Max Points	What Evaluators Look For
Background check process	4	DOJ/FBI fingerprinting procedures clearly described
TB clearance procedures	3	System for tracking TB clearance expiration dates
Employee screening process	3	Reference checks and hiring standards
Compliance documentation	3	Ability to submit and maintain required vendor certification forms
Employee roster management	2	Process for maintaining updated employee rosters

High scoring vendors typically provide:

- documented **clearance tracking systems**
- standardized **employee roster format**
- clear **compliance workflows**

4. Workforce Quality & Training – 15 Points

Purpose: Evaluate the quality and professionalism of the workforce that will perform landscaping services.

Evaluation Sub-Criteria

Sub-Criteria	Max Points	What Evaluators Look For
Hiring standards	3	Minimum qualifications for field personnel
Interview & hiring process	2	Structured recruitment and selection
Training programs	4	Equipment safety, IPM practices, landscaping standards
Safety training	3	OSHA training and safety programs
Workforce experience	3	Years of experience of landscaping crews

High scoring proposals typically demonstrate:

- formal training programs
- safety certifications
- experienced crew leaders

5. Service Model & Operational Reliability – 15 Points

Purpose: Evaluate the vendor's ability to deliver **consistent, reliable landscape maintenance services**.

Evaluation Sub-Criteria

Sub-Criteria	Max Points	What Evaluators Look For
Service delivery model	4	Clear plan for servicing all campuses
Scheduling reliability	3	Procedures for maintaining weekly service schedules
Emergency response capability	3	Ability to respond to urgent landscape issues
Technology platform	2	Work order systems or reporting tools

Service continuity 3 Backup crews and contingency planning

High scoring proposals typically include:

- route scheduling plans
- backup staffing
- digital service reporting tools

6. Account Management & Reporting – 10 Points

Purpose: Ensure strong communication, transparency, and service oversight.

Evaluation Sub-Criteria

Sub-Criteria	Max Points	What Evaluators Look For
Account management structure	3	Dedicated account manager or supervisor
Reporting capabilities	3	Monthly reporting and service documentation
Issue resolution process	2	Escalation procedures
Communication protocols	2	Clear communication channels with GDPS Facilities

Strong proposals include:

- monthly service reports
- service checklists
- defined escalation process

7. Financial Stability & Business Viability – 10 Points

Purpose: Ensure the vendor has the financial strength to sustain operations throughout the contract term.

Evaluation Sub-Criteria

Sub-Criteria	Max Points	What Evaluators Look For
Financial statements	4	Evidence of stable financial performance
Working capital	2	Ability to sustain payroll and operations
Insurance coverage	2	Meets required coverage limits
Litigation or bankruptcy history	2	No concerning financial or legal risks

Final Score Calculation

Category	Weight
Pricing & Cost Structure	20
Organizational Experience & Capacity	15
Recruitment, Screening & Compliance	15
Workforce Quality & Training	15
Service Model & Operational Reliability	15
Account Management & Reporting	10
Financial Stability & Business Viability	10
TOTAL	100

Proposal Pricing

Proposers must use the chart below to indicate its proposed monthly cost. "N/A" means the service is not required. Proposed rates are to include ALL operating costs, including but not limited to overhead, facilities, maintenance, staffing, training, equipment, insurance, and any other cost necessary to provide landscaping services. Pricing Notes: Tree work above 12 feet will be quoted separately. Artificial turf areas require monthly maintenance. Property perimeter areas include trimming and debris removal. N/A: Not Applicable at this campus.

Note: Below table is for reference only. Actual prinxess to be updated on the table included under Attachment A.

	<i>Campus</i>	Lawn Maintenance	Tree Maintenance	Irrigation System	Additions	Practice Fields	Property Around	Total
1	<i>Animo James B Taylor CMS</i>	<i>N/A</i>	<i>yes but anything over 12 ft will be a proposal. Vendor can provide pricing if needed but it would need to be done as scheduled as cost will change if service is missed - East, South, West and middle of parking lot</i>	<i>Included/ sprinkler system @ the planters</i>		<i>currently none, but artificial turf needs monthly service (Initial maintenance service needed before monthly)</i>	<i>Clean up (leaf blowing & trimming hedges and bushes)</i>	
2	<i>Animo Jefferson CMS</i>	<i>Yes @ parking lot</i>	<i>Included</i>	<i>Included</i>		<i>N/A</i>	<i>Clean up (leaf blowing & trimming hedges and bushes)</i>	
3	<i>Animo Ralph Bunche CHS</i>	<i>Included @ parking lot</i>	<i>Included</i>	<i>Included</i>		<i>N/A</i>	<i>Clean up (leaf blowing & trimming hedges and bushes)</i>	
4	<i>Animo Mae Jemison CMS</i>							
5	<i>Animo Legacy CMS</i>	<i>N/A</i>		<i>N/A</i>		<i>N/A</i>		
6	<i>Animo Inglewood CHS</i>	<i>N/A</i>			<i>N/A</i>	<i>N/A</i>		
7	<i>Animo Jackie Robinson CHS</i>							
8	<i>Animo Leadership CHS</i>							
9	<i>Alain LeRoy Locke College Prep Academy</i>							
10	<i>Oscar de la Hoya Animo CHS</i>							
11	<i>Animo Pat Brown CHS</i>							
12	<i>Animo South Los Angeles CHS</i>							
13	<i>Animo Watts College Prep Academy</i>							
14	<i>Animo Compton Charter School</i>							
15	<i>Animo Florence-Firestone CMS</i>							

16	Animo Ellen Ochoa CMS							
17	Animo City of Champions CHS							

Attachment A
Cost/Pricing Proposal
Monthly Cost

Indicate N/A for Services not proposing on:

	Campus	Lawn Maintenance	Tree Maintenance	Irrigation System	Additions	Practice Fields	Property Around	Total
1	Animo James B Taylor CMS	N/A						
2	Animo Jefferson CMS					N/A		
3	Animo Ralph Bunche CHS					N/A		
4	Animo Mae Jemison CMS							
5	Animo Legacy CMS	N/A		N/A		N/A		
6	Animo Inglewood CHS	N/A			N/A	N/A		
7	Animo Jackie Robinson CHS							
8	Animo Leadership CHS							
9	Alain LeRoy Locke College Prep Academy							
10	Oscar de la Hoya Animo CHS							
11	Animo Pat Brown CHS							
12	Animo South Los Angeles CHS							
13	Animo Watts College Prep Academy							
14	Animo Compton Charter School							
15	Animo Florence-Firestone CMS							
16	Animo Ellen Ochoa CMS							
17	Animo City of Champions CHS							

Special Services Cost		
<i>Please list any optional services not included in the base monthly scope, including school site, description of service, and cost.</i>		
School	Service	Cost
		\$
		\$
		\$

		\$
		\$

Attachment B

CONTACT INFORMATION

Primary Contact Name	
Primary Contact Phone Number	
Primary Contact Email Address	

Company Legal Name	
Company Address	
Company Phone Number	

Company Website	
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Year Company Founded	
-----------------------------	--

Years Operating in California	
--------------------------------------	--

Number of Clients	
--------------------------	--

Number of Employees	
----------------------------	--

Authorized Representative Name	
---------------------------------------	--

Authorized Representative Signature	
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Attachment C

Vendor Certification of Criminal Background Clearance, Tuberculosis (TB) Clearance, and Credential Verification

Charter schools are required to comply with all applicable state and federal legal requirements, including but not limited to, criminal background clearances and fingerprinting requirements and TB risk assessment/clearance and credentialing requirements. (Ed. Code, §§ 45125.1 et seq., 49406, and 47605(l).) For each returning an new contracting entity/independent contractor (“vendors”), the charter school is responsible for ensuring annually that vendors provide signed certification to the charter school that all applicable requirements are met, prior to the provision of school site services and/or any contact with students, for the current school year.

Directions: This *Vendor Certification of Criminal Background Clearance, Tuberculosis Clearance, and Credential Verification* form must be completed annually prior to providing school site services by all returning and new vendors providing services to the charter school whose employees may have contact (physical, verbal, or virtual) with students. As part of its certification, each vendor must provide (on the certification form or an attachment to the certification form) a complete and detailed list of all vendor employees covered by the certification. In the event that any new employee(s) of the vendor will provide any service(s) to the charter school after the initial annual submission of the vendor certification form, charter school must obtain an updated vendor certification form along with a complete and detailed list of all vendor employees covered by the certification prior to those new employees providing services to the charter school.

The California fingerprint and criminal background clearance, TB risk assessment/clearance requirements, and credentialing requirements are set forth in Education Code sections 45125.1 et seq., 49406, and 47605(l)

GREEN DOT PUBLIC SCHOOLS (“CHARTER SCHOOL”) and the Vendor [CONTRACTOR BUSINESS NAME] (“VENDOR”) entered into an agreement/contract (Number _____) outlining the terms and conditions for the provision of school site services provided to the CHARTER SCHOOL.

Description of the school site services provided to the CHARTER SCHOOL:
[INSERT DESCRIPTION]

Select one of the following:

- This is the initial annual certification submission for this current school year.
- This is an update to the initial annual submission for this current school year.

PLEASE CHECK ALL APPROPRIATE BOXES AND SIGN BELOW.**CLEARANCE AND CREDENTIAL REQUIREMENTS SATISFIED:**

- A. The VENDOR hereby certifies to the CHARTER SCHOOL's Governing Board that it has completed the criminal background check requirements of Education Code section 45125.1, that it has determined that none of its employees that may come into contact with CHARTER SCHOOL students has been convicted of a violent felony listed in Penal Code Section 667.5(c) or a serious felony listed in Penal Code Section 1192.7(c), and that the VENDOR requests and receives subsequent arrest notifications for all such employees from the California Department of Justice to ensure ongoing safety of students.
- B. The VENDOR hereby certifies to the CHARTER SCHOOL Governing Board that it has required and verified that all employees who may have frequent or prolonged contact with students have undergone a risk assessment and/or been examined and determined to be free of active tuberculosis as required in Education Code section 49406. VENDOR requires all new employees to provide VENDOR with certificate of tuberculosis clearance dated within the 60 days prior to initial employment. VENDOR maintains current TB clearances for all such employees
- C. The VENDOR hereby certifies to the CHARTER SCHOOL Governing Board that it has required and verified that all VENDOR employees whose assignment at the CHARTER SCHOOL requires a teaching or substitute credential or license holds a current, valid credential or license appropriate for the assignment as required by Education Code section 47605(l)

List below, or attach, the name and other information for each vendor employee for whom VENDOR has successfully completed the requisite fingerprinting and criminal background check, TB risk assessment/clearance, and credential verification (if applicable), in accordance with the provisions above.

Name of Employee	Date of Criminal Background Clearance Determination	TB Expiration Date	Credential(s) Type and Expiration Date(s)
<i>John Example</i>	<i>07/23/2020</i>	<i>07/23/2024</i>	<i>MSTC 07/01/2020</i>

CERTIFICATION OF INAPPLICABILITY OF CLEARANCE REQUIREMENTS:

- D. The VENDOR hereby certifies that the Department of

Justice (DOJ) fingerprint and criminal background clearance requirements are NOT applicable to the VENDOR and its employees for the following reason(s) permitted by Education Code section 45125.1 et seq.

- The VENDOR and its employees will NOT have any interaction with pupils outside of the immediate supervision and control of the pupil's parent or guardian or a school employee. [Ed. Code § 45125.1(a).]
- The services provided by the VENDOR and its employees are for an "EMERGENCY OR EXCEPTIONAL SITUATION" ONLY, such as when pupil health or safety is immediately endangered or when emergency repairs are needed to make the school facilities safe and habitable. [Ed. Code § 45125.1(b).]

By signing below, under penalty of perjury, I certify that the information contained on this certification form and the employee list(s) is accurate and that it may be uttered or published as true. I further attest that VENDOR will maintain, update, and provide the CHARTER SCHOOL with current and complete information along with the employee list, throughout the duration of services provided by VENDOR. The individual signing this form warrants that they are authorized to do so, and further, that they are authorized to make the promises on this form on behalf of the VENDOR.

Authorized Vendor Signature	Printed Name	Title	Date
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CHARTER SCHOOL CERTIFICATION

By signing below, under penalty of perjury, I certify that I have reviewed the information contained on this certification form and the employee list(s). I further attest that CHARTER SCHOOL will ensure VENDOR provides an updated current and complete certification form along with the employee list(s) to CHARTER SCHOOL prior to the provision of services to CHARTER SCHOOL by any new VENDOR employee and/or, as applicable, to continue provision of services to CHARTER SCHOOL in accordance with applicable requirements. The individual signing this form warrants that they are authorized to do so, and further, that they are authorized to make the promises on this form on behalf of the CHARTER SCHOOL.

Authorized Charter School Signature	Printed Name	Title	Date
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Attachment D

Checklist of Required Elements

ITEM	INCLUDED (Y/N)	PAGE	INITIALS
Executive Summary			
Company Overview/Fiscal Responsibility Summary			
Insurance Certificates			
W-9			
General Organization Policies and Procedures			
Performance History & Preparedness for GDPS			
Customer Service Proposal			
Implementation Plan			
Financial Statements			
Special Services Section (seasonal planting, re-mulching, tree trimming above standard scope, irrigation repairs, turf restoration, pest treatment, etc.)			
Pricing Proposals – Attachment A			
Company Information/Bid Authorization – Attachment B			
Vendor Certification of Criminal Background Clearance, Tuberculosis (TB) Clearance, and Credential Verification - Attachment C			
Checklist of Required Elements (This Document) – Attachment D			
Electronic Copy		N/A	
Resources <ul style="list-style-type: none"> ● Los Angeles Unified School District Approved Pesticide Product List ● School Site Photos 	Reference Only. Proposer should reference to the most updated versions once available	Reference Only. Proposer should reference to the most updated versions once available	Reference Only. Proposer should reference to the most updated versions once available

			Reference Only
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Resources

Los Angeles Unified School District

Approved Pesticide Product List for 2021-2022 (Vendor must comply with the most current LAUSD

Approved Pesticide Product List.)

LA Unified is committed to the Precautionary Principle and Right to Know. All of the products listed below have been approved by LA Unified for use at District sites. However, this list does not indicate that all approved products listed below are used. In fact, some of these products are used rarely, if ever.

Some of the listed products require Pest Supervisor approval and/or direct supervision during application and are used only when health or safety concerns are present as outlined within The IPM Policy. These products are listed at the bottom of this list, and restrictions are also indicated in the "comments" column.

PESTICIDE NAME	(1) ACTIVE INGREDIENT	PHYSICAL FORM	APPLICATION METHOD	TARGET PEST	USEPA TOXICITY CATEGORY	(2) LABEL DESIGNATION	COMMENTS	EPA REG. NO. or CA. REG. NO.
Advance Granular Carpenter Ant Bait (by BASF)	abamectin B1 0.011%	Granule	Indoor cracks, crevices and voids Outdoors per the label.	Ants	3	Caution	Bait attractant Applicator refer to product label for appropriate PPE	499-370
Alpine Cockroach Gel Bait Rotation 1 Reservoir (by BASF)	Dinotefuran	Gel	Indoor cracks, crevices and voids.	Cockroaches	3	Caution	Bait attractant Applicator refer to product label for appropriate PPE	499-507
Avert DF Dry Flowable Cockroach Bait (by BASF)	abamectin B1 0.05%	Dust	Crack & crevice bait dust	Cockroaches	3	Caution	Bait attractant Applicator refer to product label for appropriate PPE	499-294
Bora-Care Termiticide, Insecticide and Fungicide Concentrate (by Nisus)	disodium octaborate tetrahydrate 40%	Liquid suspension	Spray used for wood boring insects	Termites	3	Caution	Applicator refer to product label for appropriate PPE	64405-1
M-Pede Insecticide-Miticide-Fungicide (by Gowan)	potassium salts of fatty acids 49%	Liquid	Direct spray to pest	Africanized honey bees, thrip, and white fly	2	Warning	Applicator refer to product label for appropriate PPE	53219-6
Niban Granular Bait (by Nisus)	Orthoboric Acid-5%	Granules and Fine Granules	Interior and exterior bait	Various insects	3	Caution	Applicator refer to product label for appropriate PPE	64405-2
NIBoR-D (by Nisus)	Disodium Octaborate Tetrahydrate-98%	Dust	Applied wet or dry	Various insects	3	Caution	Applicator refer to product label for appropriate PPE	64405-8
ProFoam Platinum (by Nisus)	Sodium Decyl Sulfate, Sodium Lauroampho Acetate, Sodium Lauryl Sulfate 60%	Foam	Foaming agent; non pesticide	Various uses	3	Caution	Applicator refer to product label for appropriate PPE	Ca. Reg. 1051148-50001-AA
Recruit IV AG Termite Bait (by Dow AgroSciences)	Noviflumuron 0.5%	Solid	Bait used in station only	Subterranean Termites	3	Caution	Applicator refer to product label for appropriate PPE	62719-454
Recruit IV Termite Bait (by Dow AgroSciences)	Noviflumuron 0.5%	Solid	Bait used in station only	Subterranean Termites	3	Caution	Applicator refer to product label for appropriate PPE	62719-453
Summit Briquets/Mosquito Dunks (by Summit)	B.T.I. Bacillus thuringiensis subspecies israelensis solids, spores and insecticidal toxins-10%	Solid briquet	Floating larvicide	Mosquito larvicide	3	Caution	Applicator refer to product label for appropriate PPE	6218-47
Tim-Bor Professional (by Nisus)	disodium octaborate tetrahydrate 98%	Powder	Applied wet or dry	Wood destroying organisms and fungus	3	Caution	Applicator refer to product label for appropriate PPE	64405-8
EcoVia EC Emulsifiable Concentrate (by Rockwell Labs Ltd)	Thyme Oil- 20% 2 - Phenethyl Propionate-14% Rosemary Oil- 8%	Liquid	Spray	As indicted per label	3	Caution	Applicator refer to product label for appropriate PPE	Exempt- FIFRA 25 (b)
EcoVia WD Wettable Dust (by Rockwell Labs Ltd)	Thyme Oil- 10% 2 - Phenethyl Propionate-7%	Dust	Use according to label	As indicted per label	3	Caution	Applicator refer to product label for appropriate PPE	Exempt- FIFRA 25 (b)

Catchmaster Final Feed Mosquito Bait (by AP&G Co., Inc.)	Garlic Oil 0.40%	Liquid	Use According to label	Mosquito Bait. Non Pesticide	0	Non Hazardous	Applicator refer to product label for appropriate PPE	Exempt- FIFRA (b) 25
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Los Angeles Unified School District

Approved Pesticide Product List 2021-2022 (Refer to 2022-2023 once available)

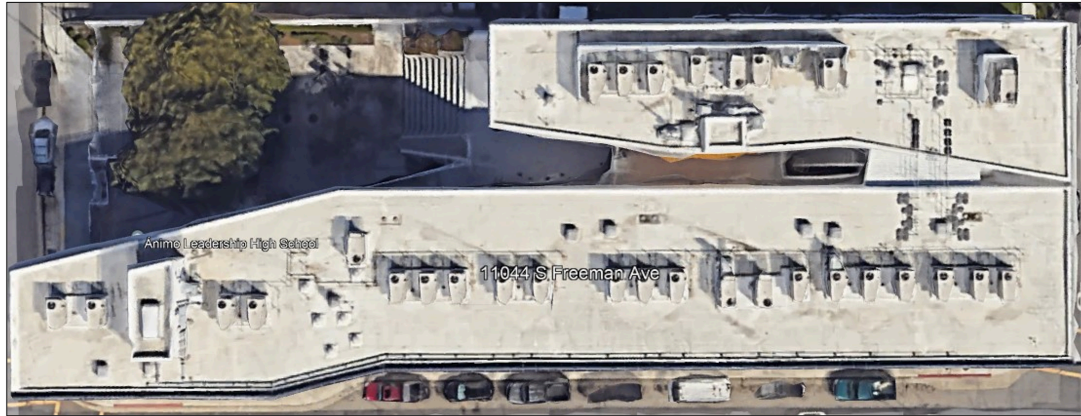
The following products are to be used according to the specific instructions as indicated, per product. These products are not routinely used. Pest supervisor or other approvals as indicated are necessary prior to use.								
PESTICIDE NAME	(1) ACTIVE INGREDIENT	PHYSICAL FORM	APPLICATION METHOD	TARGET PEST	USEPA TOXICITY CATEGORY	(2) LABEL DESIGNATION	COMMENTS	EPA REG. NO. or CA. REG. NO.
Ground Squirrel Bait By Wilco (by Wilco Distributor, Inc.)	Diphacinone 0.005%	Grain bait	Placed in bait stations only.	Ground Squirrels	3	Caution	Do not use when rain is eminent. Obtain supervisor approval before each use. Applicator refer to product label for appropriate PPE. REQUIRES QAL or QAC license to purchase and apply.	36029-20
PT 565 Plus XLO Formula 2 Contact Insecticide (by BASF)	pyrethrins-0.5% piperonyl butoxide -1% n-octyl bicycloheptene dicarboximide 1%	Aerosol	Use according to label.	Fleas, gnats, mosquitos, bees, bird mites	3	Caution	Restrict re-entry to occupied areas for 24 hours after application. Follow food handling precautions when using this product. Applicator refer to product label for appropriate PPE	499-290
Rozol Pocket Gopher Bait (by Liphatech)	Chlorphacinone 0.005 %	Grain bait	Place in gopher burrows only	Gophers	3	Caution	Application to fields and landscape areas when students are not in immediate area. Applicator refer to product label for appropriate PPE	7173-184
Suspend SC Insecticide (By Bayer)	deltamethrin 4.75%	Liquid	Spray	Ants, Fire Ants, Fleas, Ticks, Cockroaches, & Spiders	3	Caution	Use for exterior only on fleas, ticks, and fire ants, and large roaches in ground boxes. Restrict reentry of area for 24 hours after application. Applicator refer to product label for appropriate PPE	432-763
Terad3 Blox (by Bell Laboratories, Inc.)	Cholecalciferol [9,10-secocholesta-5,7,10(19)trien-3-ol] 0.075%	Solid Bait Block	Use According to Label	Rodents	3	Caution	Obtain Supervisor approval prior to each use. To be used in tamper proof bait stations. Applicator refer to product label for appropriate PPE.	12455-106
Zoecon Altosid Briquets (by Wellmark International)	S-Methoprene 8.62%	Briquet	Floating larvicide	Mosquito larvicide	3	Caution	This product is not to be used in flowing water in areas such as storm drains and catch basins and any other areas where it is reasonable to assume that there will be flowing water. Applicator refer to product label for appropriate PPE	2724-375

Site Photos

N.B. The school site images are for the information purpose only.

Ánimo Leadership

11044 S. Freeman Ave., Inglewood, CA 90304



Ánimo Inglewood

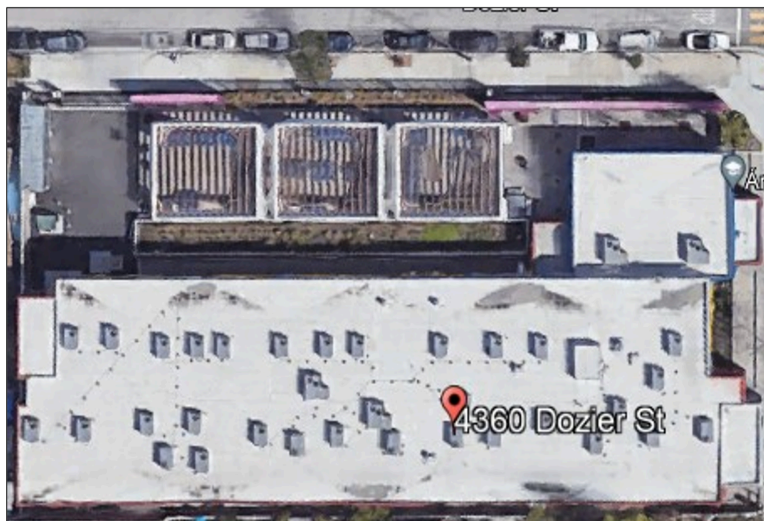
3425 Manchester Blvd., Inglewood, CA 90305



Animo Oscar De La Hoya Ánimo
1114 S. Lorena Street, Los Angeles CA 90023



Animo Ellen Ochoa
4360 Dozier St, Los Angeles CA 90022

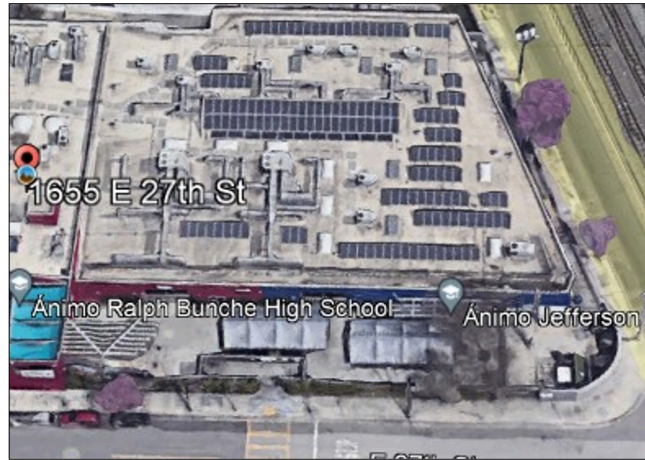


Ánimo Jefferson

1655 E. 27th Street, Los Angeles CA 90011

Ánimo Ralph Bunche

1655 E. 27th Street, Los Angeles CA 90011

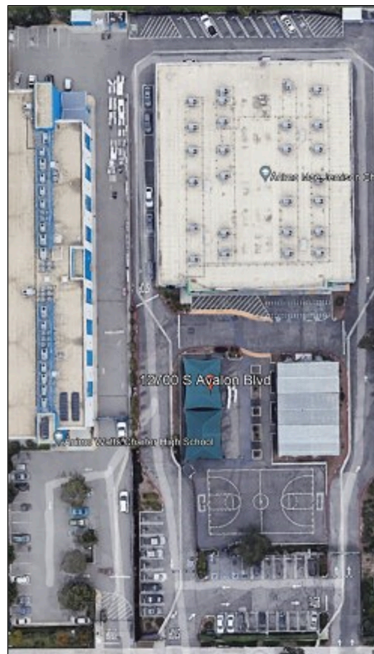


Ánimo Mae Jemison

12700 Avalon Blvd. , Los Angeles, CA 90061

Ánimo Watts

12628 Avalon Blvd., Los Angeles, CA 90061



Ánimo Pat Brown

8205 Beach Street, Los Angeles, CA 90001

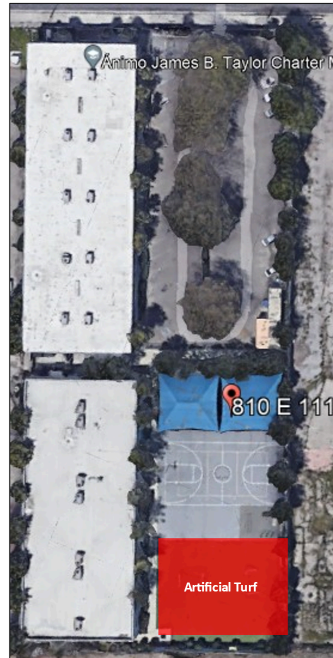
Ánimo Florence Firestone

8255 Beach Street, Los Angeles, CA 90001

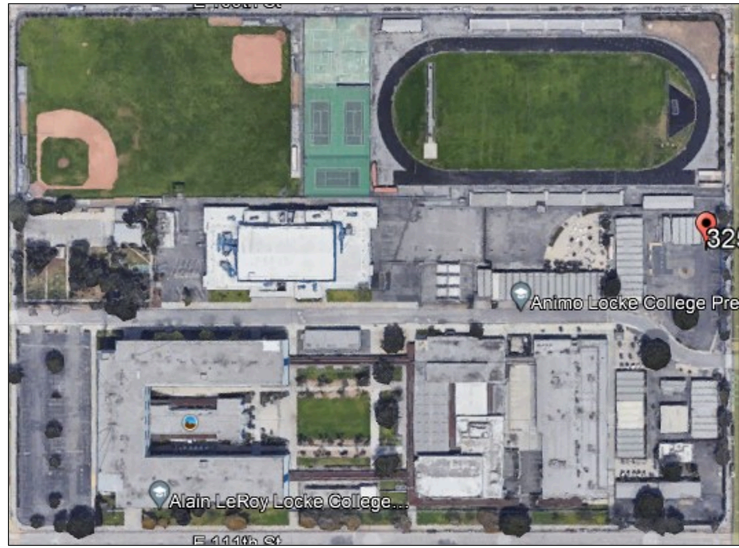


Ánimo James B. Taylor

810-820 E. 111th Place Los Angeles, CA 90059



Alain Leroy Locke College Prep Academy
325 E 111th St., Los Angeles, CA 90061



Green Dot Public Schools _Landscape_RFP_22 -23

11

Animo Legacy
12226 S Western Ave Los Angeles CA 90047



Green Dot Public Schools _Landscape_RFP_22 -23

12

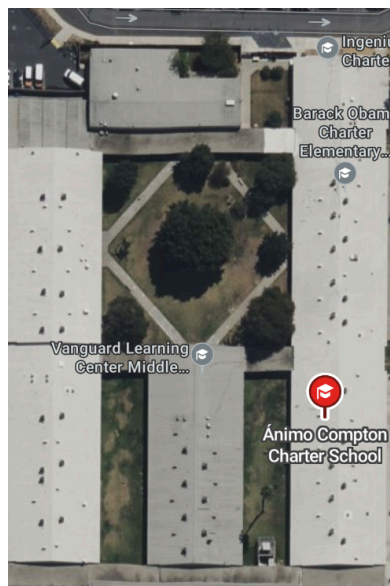
Animo Jackie Robinson

3500 S. Hill St. Los Angeles, CA 90007

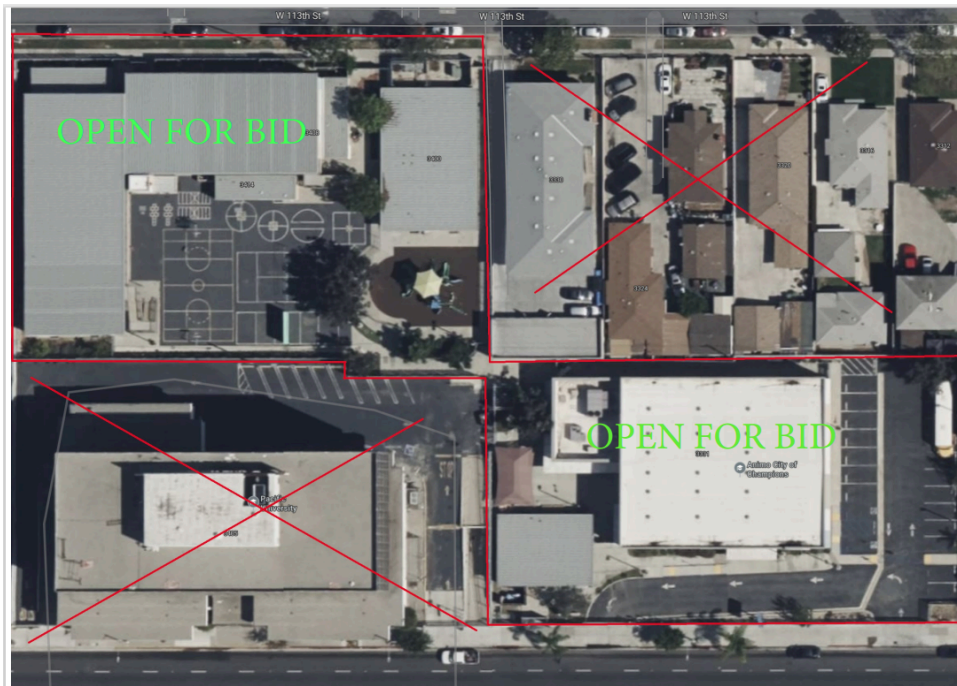


Animo Compton Charter School

13305 S. San Pedro St., Los Angeles, CA 90061



Animo City of Champions Charter High School
3401 W Imperial Highway, Inglewood, CA 90303



Animo South LA
11130 Western Ave, Los Angeles, Ca 90047

