# DELTA PROPERTIES INC. AND SUBSIDIARIES (A NONPROFIT PUBLIC BENEFIT CORPORATION)

CONSOLIDATED FINANCIAL STATEMENTS

AS OF JUNE 30, 2017

WITH INDEPENDENT AUDITOR'S REPORT THEREON

(A California Nonprofit Public Benefit Organization)

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#### INDEPENDENT AUDITOR'S REPORT

Governing Board
Delta Properties Inc. and subsidiaries
(A California Nonprofit Public Benefit Corporation)
Los Angeles, California

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Delta Properties Inc. (Delta) (A California Nonprofit Public Benefit Corporation) and subsidiaries, which are comprised of the consolidated statement of financial position as of June 30, 2017, and the related statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to Delta's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Delta's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Delta as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Summarized Comparative Information**

We have previously audited Delta's consolidated financial statement report dated December 16, 2016, in which we expressed an unmodified opinion. In our opinion, the comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

#### **Other Matters**

### Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements, or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information as listed in the table of contents is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Varrinek, Trine, Day & Co-1 LLP

Rancho Cucamonga, California December 18, 2017 FINANCIAL SECTION

(A California Nonprofit Public Benefit Organization)

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(With comparative financial information at June 30, 2016)

## **JUNE 30, 2017**

	2017	2016
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 1,300,319	\$ 2,359,270
Restricted cash and investments	6,209,366	6,115,008
Accounts receivable - related party	1,566,701	985,216
Prepaid expenses	32,760	-
Note receivable - related party, current portion	 	6,386,929
Total Current Assets	 9,109,146	15,846,423
Non-Current Assets:		
Restricted cash and investments	4,467,832	4,096,613
Note receivable - related party	2,411,667	2,915,000
Debt issue costs, net	2,626,520	2,964,268
Fixed assets	58,758,776	57,245,794
Less: accumulated depreciation	8,915,859	7,539,871
Total Noncurrent Assets	59,348,936	59,681,804
Total Assets	\$ 68,458,082	\$ 75,528,227
LIABILITIES		
Current Liabilities		
Accounts payable and accruals	\$ 741,361	\$ 162,344
Accounts payable - related party	534,805	592,454
Accrued interest payable	1,081,343	1,086,793
Deferred revenue	290,481	213,800
Note payable, current portion	1,289,787	6,812,048
Bonds payable, current portion	620,000	515,000
Total Current Liabilities	4,557,777	9,382,439
Long-Term Obligations		
Note payable, net of current portion	21,446,516	25,606,235
Bonds payable, net of current portion	38,454,310	39,091,088
Total Noncurrent Liabilities	 59,900,826	64,697,323
Total Liabilities	64,458,603	74,079,762
NET ASSETS (DEFICIT)		
Unrestricted	3,999,479	1,448,465
Total Net Assets	 3,999,479	1,448,465
Total Liabilities and Net Assets	\$ 68,458,082	\$ 75,528,227

The accompanying notes are an integral part of these financial statements.

(A California Nonprofit Public Benefit Organization)

## CONSOLIDATED STATEMENT OF ACTIVITIES

(With comparative financial information for the year ended June 30, 2016)

## FOR THE YEAR ENDED JUNE 30, 2017

	2017	2016
Revenues and Support		
Donated services - related party	\$ 79,385	\$ 74,610
Rental income	5,114,007	5,598,849
Interest income	30,954	7,519
Other income	2,353,707	4,181,677
Total Revenues and support	7,578,053	9,862,655
Expenses		
Program Services:		
Interest	3,299,721	3,878,564
Other expenses	69,030	64,720
Management and general:		
Operating expenses	 176,884	 141,552
Total expenses before depreciation		
and amortization	 3,545,635	 4,084,836
Change in nets assets before		
depreciation and amortization	4,032,418	5,777,819
Depreciation	1,375,988	1,411,003
Amortization	105,416	118,209
<b>Total Change in Net Assets</b>	2,551,014	4,248,607
Net Assets (Deficit), Beginning of Year	1,448,465	 (2,800,142)
Net Assets, End of Year	\$ 3,999,479	\$ 1,448,465

(A California Nonprofit Public Benefit Organization)

## CONSOLIDATED STATEMENT OF CASH FLOWS

(With comparative financial information for the year ended June 30, 2016)

## FOR THE YEAR ENDED JUNE 30, 2017

	2017	2016
Cash Flows From Operating Activities		
Change in Net Assets	\$ 2,551,014	\$ 4,248,607
Adjustments to Reconcile Change in Net Assets to Net Cash		
Provided (Used) by Operating Activities:		
Depreciation	1,375,988	1,411,003
Amortization (including bond discount)	105,416	118,209
Amounts restricted for interest/debt		
obligation stipulations	(465,577)	(7,965,192)
(Increase) decrease in operating assets:		
Accounts receivable	-	1,939,471
Accounts receivable - related party	(581,485)	(942,867)
Note receivable - related party	6,890,262	(9,301,929)
Prepaid expenses	(32,760)	5,878
Increase (decrease) in operating liabilities:		
Accounts payable and accruals	579,017	28,025
Accounts payable - related party	(57,649)	195,495
Accrued interest payable	(5,450)	705,376
Deferred revenue	76,681	3,406
Net Cash Provided (Used) by Operating Activities	10,435,457	(9,554,518)
Cash Flows From Investing Activities		
Capital expenditures	 (1,512,982)	(551,094)
Cash Flows From Financing Activities		
Amounts incurred for debt issuance, net	232,332	(436,716)
Proceeds from bond payable	-	31,827,359
Repayments of notes payable	(9,681,980)	(19,276,749)
Repayments of bonds payable	(531,778)	(97,083)
Net Cash Provided (Used) by Financing Activities	(9,981,426)	12,016,811
Net Change in Cash and Cash Equivalents	(1,058,951)	1,911,199
Cash and Cash Equivalents, Beginning of Year	2,359,270	448,071
Cash and Cash Equivalents, End of Year	\$ 1,300,319	\$ 2,359,270
Supplemental Cash Flow Information		
Interest paid	\$ 3,297,255	\$ 3,165,272

The accompanying notes are an integral part of these financial statements.

(A California Nonprofit Public Benefit Organization)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

#### NOTE 1 - GENERAL

Delta Properties, Inc. (Delta) was formed in 2008 as a nonprofit public benefit corporation to support Green Dot Public Schools California (GDPS CA), formerly known as Green Dot Public Schools. Together with its subsidiaries, 111th Place, LLC (111th), 8255 Beach, LLC (Beach), 12628 Avalon, LLC (Avalon), Manchester & 27th LLC (Manchester), 1655 27th Street Facilities LLC (27th Street), and DPI 800 East 111<sup>th</sup> Place LLC (DPI) its primary purpose is the financing, development, leasing and maintenance of certain school facilities for the exclusive use of GDPS CA. GDPS CA represents a related party and transactions between GDPS CA and Delta have been identified on the face of the financial statements.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Net Asset Classes**

Delta is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted.

Net assets consist of the following:

- Unrestricted: All resources over which the governing board has discretionary control to use in carrying on the general operations of Delta.
- Temporarily restricted: These net assets are restricted by donors to be used for specific purposes. Delta does not currently have any temporarily restricted net assets.
- Permanently restricted: These net assets are permanently restricted by donors and cannot be used by Delta. Delta does not currently have any permanently restricted net assets.

#### **Basis of Accounting**

The financial statements have been prepared on the accrual method of accounting and accordingly reflect all significant receivables and liabilities.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure. Accordingly, actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

Delta defines its cash and cash equivalents to include only cash on hand, demand deposits, and liquid investments with original maturities of three months or less.

(A California Nonprofit Public Benefit Organization)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

#### **Related Party**

Delta, a California nonprofit public benefit corporation, was formed exclusively to support GDPS CA. GDPS CA is the sole corporate member of Delta.

### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and support services benefited.

## **Prior Year Comparative Financial Information**

The combined financial statements include certain prior year comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Delta's combined financial statements for the year ended June 30, 2016, from which the comparative information was derived.

#### **Fixed Assets**

Fixed assets are stated at cost if purchased or at estimated fair market value if donated. Depreciation of buildings and equipment is provided on a straight-line basis over the estimated useful lives of the assets. Delta capitalizes all expenditures of fixed assets in excess of \$5,000.

#### **Deferred Revenue**

Deferred revenue arises when potential revenue does not meet both the "measurable" and "available" criteria for recognition in the current period or when resources are received by Delta prior to the incurrence of qualifying expenditures. In subsequent periods, when both revenue recognition criteria are met, or when Delta has a legal claim to the resources, the liability for deferred revenue is removed from the balance sheet and revenue is recognized.

### **Income Taxes**

Delta is a nonprofit public benefit corporation that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation and qualifies for deductible contributions as a public charity described in Section 509(a)(1) Type 1 supporting organizations and is exempt from State franchise and income taxes under Section 23701(d) of the California Revenue and Taxation Code. Subsidiaries 111th, Beach and Avalon qualify for exemption from the California state LLC fee under California Revenue and Taxation Code Section 23701(x). Subsidiaries Manchester, 27th Street, and DPI qualify for exemption from the California state LLC fee under California Revenue and Taxation Code Section 23701(h). Accordingly, no provision for income taxes has been made. Delta files informational returns in the U.S. Federal jurisdiction, and the State of California. The statute of limitations for Federal and California State purposes is generally three and four years, respectively.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

Delta has adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 740 that clarifies the accounting for uncertainty in tax positions taken or expected to be taken on a tax return and provides that the tax effects from an uncertain tax position can be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Delta management has determined that all income tax positions are more likely than not of being sustained upon potential audit or examination; therefore, no disclosures of uncertain income tax positions are required.

#### Consolidation

The consolidated financial statements include the accounts of Delta and its wholly owned subsidiary single member limited liability companies: 111th, Beach, Avalon, Manchester, 27<sup>th</sup> Street, and DPI. All material intercompany transactions have been eliminated. See the supplementary schedules on pages 19 and 20 for supplemental consolidating statements.

#### **NOTE 3 - CONCENTRATION OF CREDIT RISK:**

Delta maintains deposit and money market accounts with several financial institutions. Deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At times, cash in these deposit accounts exceeds the insured limits. At June 30, 2017, Delta had \$1,055,321 in excess of FDIC insured limits. Delta has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on its cash and cash equivalents. Money market accounts are not protected against loss however, Delta's money market accounts are held in AAA rated investments. At June 30, 2017, there was \$9,797,294 held in money market funds.

#### NOTE 4 - RESTRICTED CASH AND INVESTMENTS

Restricted cash and investments arises from conditions required by the various financing arrangements. Financial statement classification is based on whether the restricted cash and investments is held to satisfy current or long-term obligations. Restricted investments consist of money market funds which are carried at fair value in accordance with current accounting guidance. Restricted cash and investments at June 30, 2017, was comprised of the following:

111th	Avalon	Manchester	27th Street	Delta	Total
\$ 4,523,544	\$ -	\$ 394,315	\$ 20,223	\$ 1,271,284	\$ 6,209,366
	2,027,306	772,160	1,540,684	127,682	4,467,832
\$ 4,523,544	\$ 2,027,306	\$ 1,166,475	\$ 1,560,907	\$ 1,398,966	\$ 10,677,198
	\$ 4,523,544	\$ 4,523,544 \$ - - 2,027,306	\$ 4,523,544 \$ - \$ 394,315 - 2,027,306 772,160	\$ 4,523,544 \$ - \$ 394,315 \$ 20,223 - 2,027,306 772,160 1,540,684	\$ 4,523,544       \$ -       \$ 394,315       \$ 20,223       \$ 1,271,284         -       2,027,306       772,160       1,540,684       127,682

(A California Nonprofit Public Benefit Organization)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

#### NOTE 5 - ACCOUNTS RECEIVABLE

The balances of accounts receivable as of June 30, 2017, are as follows:

Local sources \$ 1,566,701

#### NOTE 6 - NOTE RECEIVABLE - RELATED PARTY

On September 29, 2015, GDPS CA entered into an agreement to borrow from GDPSC 2015-2 TRUST \$6,386,929 with interest at 4.591 percent per annum. Accrued interest and principal were due and payable January 15, 2017. GDPSC 2015-2 TRUST is a trust established for the benefit of Delta. GDPS CA used the proceeds from the agreement to lend to EXED 4 INVESTMENT FUND LLC. The note was paid off in full on December 15, 2016.

On September 29, 2015, GDPS CA entered into a loan agreement with DPI for the benefit of Ánimo James B. Taylor Charter Middle School. DPI agreed to lend the principal sum of \$3,320,000 with no accrue interest on the principal sum outstanding with a maturity date on August 1, 2022. Monthly principal payment of \$45,000 is payable to DPI commencing on October 25, 2015. As of June 30, 2017, the outstanding loan balance is \$2,411,667.

#### NOTE 7 - FIXED ASSETS

Fixed assets at June 30, 2017, consisted of the following:

	111th	Beach	Avalon	Manchester	 27th Street	Total
Land	\$ 4,286,305	\$ 5,179,000	\$ 1,894,806	\$ 1,956,419	\$ 5,098,030	\$ 18,414,560
Construction in progress	2,417,352	-	-	-	-	2,417,352
Buildings and improvements	1,979,252	6,500,000	6,821,301	4,480,135	17,710,098	37,490,786
Equipment		 		436,078	 	436,078
Subtotal	8,682,909	11,679,000	8,716,107	6,872,632	22,808,128	58,758,776
Less: accumulated depreciation	(588,277)	 (1,787,500)	(1,705,325)	(1,440,321)	(3,394,436)	(8,915,859)
Total	\$ 8,094,632	\$ 9,891,500	\$ 7,010,782	\$ 5,432,311	\$ 19,413,692	\$ 49,842,917

Depreciation expense for the year ended June 30, 2017, was \$1,375,988.

Certain properties financed by New Market Tax Credit transactions are restricted for use as outlined in the financing agreements.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

### NOTE 8 - ACCOUNTS PAYABLE

The balances of accounts payable as of June 30, 2017, are as follows:

Accruals	\$ 741,361
Related party	 534,805
Total Accounts Payable	\$ 1,276,166

### NOTE 9 - DEFERRED REVENUE

The balances of deferred revenue as of June 30, 2017, are as follows:

Other sources \$ 290,481

#### NOTE 10 - NOTES PAYABLE

The terms and balances of notes payable as of June 30, 2017, are as follows:

Loan	Description	Interest Rate	Maturity Date	Callable Date	Payment Terms	Balance June 30, 2017
1655 27th Facilities, LLC	New markets tax credit financing arrangement obtained to purchase property in Los Angeles. Secured by interest in property purchased.	4.273-4.819%	10/12/18- 10/12/41	N/A	Notes A and B: Interest only through maturity. No prepayment permitted.  Note C: Interest only through September 30, 2018. Interest and principal from October 1, 2018, through maturity. No prepayment permitted.	\$ 21,200,000
					Subtotal 1655 27th Facilities LLC	21,200,000
Delta Properties, Inc.	Promissory note issued in conjunction with property purchased in Los Angeles. Secured by all interests or rights of Delta Properties, Inc.	**	10/12/41	N/A	No interest prior to October 12, 2018. Interest and principal from October 12, 2018, through maturity. Prepayments of principal are required, commencing on September 21, 2012, and each year thereafter, based on annual fiscal year (July 1-June 30) California Department of Education per student funding rates in excess of note terms. Prepayment of principal permitted.  Subtotal Delta Properties, Inc.	1,536,303 1,536,303
					Total Notes Payable	\$ 22,736,303

<sup>\*\*</sup> Municipal Market Data (MMD) interest rate on 30-year municipal bonds with a rating of AAA plus 4.5-5.00% per annum through maturity. Adjusting factor increasing to 7.00% after maturity date of note.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

### NOTE 10 - NOTES PAYABLE, continued

Future maturities of notes payable are as follows:

For the year				
Ending June 30,	27th Street		Delta	 Total
2018	\$ -	\$	1,289,787	\$ 1,289,787
2019	16,683,745		-	16,683,745
2020	117,448	-		117,448
2021	123,572		-	123,572
2022	129,416		-	129,416
Thereafter	4,145,819		246,516	 4,392,335
Total	\$ 21,200,000	\$	1,536,303	\$ 22,736,303

Costs associated with the issuance of these notes payable have been capitalized as debt issue costs. These costs are amortized over the term of the notes. Amortization of the issuance costs for the year ended June 30, 2017, amounted to \$44,124.

#### NOTE 11 - BONDS PAYABLE

In July 2011, Manchester obtained bond financing through the California Communities Development Authority. Details of these bonds are as follows:

Issuance	Description	Interest Rate	Maturity Date	Optional Redemption	Payment Terms		Balance ne 30, 2017
Series 2011 A-1 & Series 2011 A-2	Tax exempt bond issues at an underwriter's discount utilized to acquire school facilities for use by GDPS CA. Issuance secured by deed of trust on those school facilities.	6.90-7.25%	8/1/31- 8/1/41	8/1/2021	Bond 1: Beginning February 1, 2012, interest coupon payments due semi-annually on February and August 1. Bond principal payments due annually August 1, beginning August 1, 2018. Bond 2: Beginning February 1, 2012, interest coupon payments due semi-annually on February and August 1. Bond principal payments due annually August 1, beginning August 1, 2032. Subtotal Series 2011 A	\$ \$	7,630,000 <b>7,630,000</b>
Series 2011 B	Taxable bond issues at an underwriter's discount utilized to acquire school facilities for use by GDPS CA. Issuance secured by deed of trust on those school facilities.	8.50%	8/1/18	N/A	Beginning February 1, 2012, interest coupon payments due semi-annually on February and August 1. Bond principal payments due annually August 1, beginning August 1, 2012.  Subtotal Series 2011 B  Less: unamortized discount  Subtotal Series 2011	\$	165,000 165,000 (118,354) 7,676,646

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

#### NOTE 11 - BONDS PAYABLE, continued

The bond agreement requires Manchester to comply with various covenants, conditions and restrictions including maintaining certain financial ratios. Manchester is required to maintain a bond reserve cash account in an amount equal to the lesser: of (a) ten percent of the proceeds of the bonds; (b) maximum annual debt service with respect to the Series 2011A and Series 2011B Bonds Outstanding; or (c) 125 percent of average annual debt service with respect to the Bonds. As of June 30, 2017, the reserve requirement amounted to \$762,160 and is reported as restricted cash and investments on the statement of financial position.

Bonds payable are reported on the balance sheet net of an \$118,354 bond discount and \$697,664 bond premium. The discount is being amortized to interest expense over the life of the bonds. The amortized bond discount and premium charged to interest expense for the year ended June 30, 2017, was \$7,917 and \$24,695, respectively.

Delta and GDPS CA obtained board approval to obtain a bond financing not to exceed \$35,000,000 on August 7, 2015, and August 3, 2015, respectively. The purpose of the bond financing was to refinance three New Market Tax Credit loans, refinance the facility loan for Ánimo James B. Taylor, obtain funds to reconstruct Ánimo South LA CHS, and secure lower interest rates.

The debt refinanced related to the Delta facilities for four GDPS CA schools: 111th Place LLC (Ánimo South LA CHS), 8255 Beach LLC (Ánimo Pat Brown CHS), 12628 Avalon LLC (Ánimo Watts CHS), and the newly formed entity DPI 800 East 111th Place LLC (Ánimo James B. Taylor CMS). The purpose of the newly formed entity is to hold the debt associated with the facility that Ánimo James B. Taylor CMS occupies. In addition to refinancing debt, the bond proceeds will be used to rebuild Ánimo South LA CHS with \$4,500,000 in project fund new money.

Due diligence was performed by Standard & Poor's and an investment grade rating of BBB- was assigned to GDPS CA. The bonds were priced on September 14, 2015 at a 4.6 percent weighted interest rate on a par amount of \$31,105,000. The bond transaction closed on September 29, 2015.

# **DELTA PROPERTIES INC. AND SUBSIDIARIES** (A California Nonprofit Public Benefit Organization)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

## NOTE 11 - BONDS PAYABLE, continued

_		Interest	Maturity	Optional		Balance
Issuance	Description	Rate	Date	Redemption	Payment Terms	June 30, 2017
		Interest	Maturity	Optional		Balance
Issuance	<u>Description</u>	Rate	Date	Redemption	Payment Terms	June 30, 2017
Series 2015 A	Tax-exempt bond issued at a an underwriter's	4.00-4.70%	8/1/25-	N/A	Beginning February 1, 2016, interest	
	discount utilized to acquire, construct,		8/1/45		coupon payments due semi-annually on	
	expand, remodel, renovate, improve, furnish				February 1 and August 1. Bond principal	
	and equip school facilities for use by GDPS				payments due annually August 1,	
	CA. Issuance secured by deed of trust on				beginning August 1, 2023.	
	those school facilities.					\$ 26,710,000
					Subtotal Series 2015 A	\$ 26,710,000
Series 2015 B	Taxable bond issued at a an underwriter's discount utilized to acquire, construct, expand, remodel, renovate, improve, furnish and equip school facilities for use by GDPS CA. Issuance secured by deed of trust on those school facilities.	5.00%	8/1/23	N/A	Beginning February 1, 2016, interest coupon payments due semi-annually on February 1 and August 1. Bond principal payments due annually August 1, beginning August 1, 2016.	\$ 3,990,000
					Subtotal Series 2015 B	3,990,000
					Plus: Premium	697,664
					Subtotal Series 2015	\$ 31,397,664
					<b>Total Bonds Payable</b>	\$ 39,074,310

Costs associated with the issuance of these bonds payable have been capitalized as debt issue costs. These costs are amortized over the term of the notes. Amortization of the issuance costs for the year ended June 30, 2017, amounted to \$61,292.

Future maturities of bonds payable are as follows:

Fiscal Year		
Ending June 30,		
2018		\$ 620,000
2019		655,000
2020		695,000
2021		730,000
2022		770,000
Thereafter		 35,025,000
	Total future maturities	38,495,000
	Plus: unamortized premium	697,664
	Less: unamortized discount	 (118,354)
	Total	\$ 39,074,310

(A California Nonprofit Public Benefit Organization)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

### NOTE 12 - OPERATING LEASES

Delta's subsidiaries lease property to GDPS CA, a related party, for the operation of charter schools. Each lease requires monthly rent payments based on their respective lease agreements with GDPS CA. Additional rent may also be required based on amounts paid by the lessor for operating and maintaining the facilities.

Rent revenue from GDPS CA for the year ended June 30, 2017 was \$5,114,007. The cost and book value of the leased properties is described in Note 4. Estimated future minimum lease payments are as follows:

111th		Beach		Avalon		Manchester		27th Street		Total	
\$	583,550	\$	504,700	\$	504,700	\$	676,797	\$	1,280,700	\$	3,550,447
	574,773		495,923		495,923		677,108		1,560,233		3,803,960
	565,494		486,644		486,644		677,488		1,700,000		3,916,270
	528,597		449,747		449,747		677,098		1,700,000		3,805,189
	683,398		604,548		604,548		681,058		425,000		2,998,552
1′	7,410,299	1	14,695,549		14,695,549		2,715,504				49,516,901
\$ 20	0,346,111	\$ 1	17,237,111	\$ .	17,237,111	\$	6,105,053	\$	6,665,933	\$	67,591,319
	1′	\$ 583,550 574,773 565,494 528,597	\$ 583,550 \$ 574,773	\$ 583,550 \$ 504,700 574,773 495,923 565,494 486,644 528,597 449,747 683,398 604,548 17,410,299 14,695,549	\$ 583,550 \$ 504,700 \$ 574,773 495,923 565,494 486,644 528,597 449,747 683,398 604,548 17,410,299 14,695,549	\$ 583,550 \$ 504,700 \$ 504,700 574,773 495,923 495,923 565,494 486,644 486,644 528,597 449,747 449,747 683,398 604,548 17,410,299 14,695,549 14,695,549	\$ 583,550 \$ 504,700 \$ 504,700 \$ 574,773 495,923 495,923 565,494 486,644 486,644 528,597 449,747 683,398 604,548 17,410,299 14,695,549 14,695,549	\$ 583,550 \$ 504,700 \$ 504,700 \$ 676,797 574,773 495,923 495,923 677,108 565,494 486,644 486,644 677,488 528,597 449,747 449,747 677,098 683,398 604,548 604,548 681,058 17,410,299 14,695,549 14,695,549 2,715,504	\$ 583,550 \$ 504,700 \$ 504,700 \$ 676,797 \$ 574,773 495,923 495,923 677,108 565,494 486,644 486,644 677,488 528,597 449,747 449,747 677,098 683,398 604,548 604,548 681,058 17,410,299 14,695,549 14,695,549 2,715,504	\$ 583,550 \$ 504,700 \$ 504,700 \$ 676,797 \$ 1,280,700 574,773 495,923 495,923 677,108 1,560,233 565,494 486,644 486,644 677,488 1,700,000 528,597 449,747 449,747 677,098 1,700,000 683,398 604,548 604,548 681,058 425,000 17,410,299 14,695,549 14,695,549 2,715,504 -	\$ 583,550 \$ 504,700 \$ 504,700 \$ 676,797 \$ 1,280,700 \$ 574,773

(A California Nonprofit Public Benefit Organization)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

#### **NOTE 13 - FINANCIAL INSTRUMENTS:**

The carrying amounts and estimated fair values of Delta's financial instruments as of June 30, 2016, are as follows:

	Carrying			Fair	
		Amount	Value		
Cash and cash equivalents	\$	1,300,319	\$	1,300,319	
Restricted cash and investments	\$	10,677,198	\$	10,677,198	
Notes payable	\$	22,736,303	\$	27,117,551	
Bonds payable	\$	39,074,310	\$	39,074,310	

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents - The carrying amount reported in the statement of financial position approximates fair value because of the short maturity of those instruments.

Restricted cash and investments - The carrying amount reported in the statement of financial position approximates fair value from quoted prices in active markets for identical assets.

Notes Payable - The fair value of Notes Payable is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Bonds Payable - The fair values of bonds payable are based on quoted market prices for the same issues. The carrying amount reported in the statement of financial position approximates fair value.

Per FASB ASC 825-10-50, Delta must disclose the fair market value of its financial instruments despite being a nonprofit corporation as the entity meets the definition of a "publicly held organization." Delta qualifies as a publicly held organization due to the Manchester Bonds Payable, which makes Delta a conduit bond obligor for conduit debt securities that are traded in a public market. Please note that the holder of the note is not Delta.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

### NOTE 14 - SUBSEQUENT EVENTS

Delta evaluated their June 30, 2017, consolidated financial statements for subsequent events through December 18, 2017, the date the financial statements were available to be issued. Delta is not aware of any subsequent events, other than those noted below, which would require recognition or disclosure in the accompanying financial statements.

In July 2014, a fire occurred at the premises of Ánimo South Los Angeles CHS. Delta leases the property to GDPS CA. Two buildings remain intact and the third building was destroyed in the fire. During the 2018 fiscal school year, Ánimo South Los Angeles CHS 9<sup>th</sup> and 10<sup>th</sup> grade students continue to attend classes in the building not affected by the fire. Ánimo South Los Angeles CHS 11<sup>th</sup> and 12th grade students occupy available space at the Ánimo Western CMS and Ánimo Phillis Wheatley CMS facility.

The building and the contents were covered by insurance at replacement cost. In addition, GDPS CA will be compensated for loss of business income and additional costs incurred due to the fire. In fiscal year 2015, the net book value of the building destroyed in the fire was written off in the amount of \$927,025. The loss of the building was offset by \$1,939,454 in insurance revenue due to cash received from the insurance company. Therefore, revenue from insurance proceeds, net of the building lost was \$1,012,428; this transaction was presented as "Other Income" on the face of the financials in 2015. Planning for the new building and finalization of the insurance claim is still in process. Once the claim is finalized, any additional insurance revenue will be recognized in fiscal year 2018.

GDPS CA plans to reconstruct the 11,000 square foot building with the insurance proceeds. In conjunction with the construction, GDPS CA is considering adding square footage and making other campus improvements to enhance the educational environment. The additional square footage and the other improvements are to be financed with \$4,500,000 in new money outlined in the September 29, 2015 bond financing. Reconstruction of Ánimo South Los Angeles CHS will be completed in December 2018.

SUPPLEMENTARY INFORMATION

# **DELTA PROPERTIES INC. AND SUBSIDIARIES** (A California Nonprofit Public Benefit Organization)

# CONSOLIDATING STATEMENT OF FINANCIAL POSITION JUNE 30, 2017

	111th Place LLC	8255 Beach LLC	12628 Avalon LLC	Manchester & 27th LLC	1655 27th St. Facilities LLC	DPI	Delta	Inter-company Eliminations	Total
Assets									
Current Assets									
Cash and cash equivalents	\$ 840,311	\$ 58,069	\$ 45,055	\$ -	\$ 287,358	\$ -	Ψ 0,520	\$ -	\$ 1,300,319
Restricted cash and investments	4,523,544	-	-	394,315	20,223	-	1,271,284	-	6,209,366
Accounts receivable - related party	16,127	16,127	16,127	-	1,289,987	228,333	-	-	1,566,701
Inter-company accounts receivable	112,384	405,056	344,519	1,929	867,616	275,395	-	(2,006,899)	-
Prepaid expenses and other assets					32,760	-			32,760
Total Current Assets	5,492,366	479,252	405,701	396,244	2,497,944	503,728	1,340,810	(2,006,899)	9,109,146
Non-Current Assets									
Restricted cash and investments	=	-	2,027,306	772,160	1,540,684	-	127,682	-	4,467,832
Note receivable - related party	-	-	-	-	-	2,411,667	2,400,000	(2,400,000)	2,411,667
Debt issue costs, net	272,032	483,657	479,162	423,418	968,251	-	-	-	2,626,520
Fixed assets	8,682,909	11,679,000	8,716,107	6,872,632	22,808,128	-	-	-	58,758,776
Less: accumulated depreciation	588,277	1,787,500	1,705,325	1,440,321	3,394,436	-	-	-	8,915,859
Total Noncurrent Assets	8,366,664	10,375,157	9,517,250	6,627,889	21,922,627	2,411,667	2,527,682	(2,400,000)	59,348,936
Total Assets	\$ 13,859,030	\$ 10,854,409	\$ 9,922,951	\$ 7,024,133	\$ 24,420,571	\$ 2,915,395	\$ 3,868,492	\$ (4,406,899)	\$ 68,458,082
Current Liabilities  Accounts payable and accruals  Accounts payable - related party  Accrued interest payable  Inter-company accounts payable  Deferred revenue  Note payable, current portion  Bonds payable, current portion  Total Current Liabilities	362,362 534,805 279,567 - 107,049 - - 1,283,783	8,498 - 240,142 - 76,707 - - 325,347	8,644 - 240,142 - - - 248,786	240,653 - - 120,000 360,653	80,839 - 106,725 1,289,787 - - 1,477,351	500,000	361,857 - 2,006,899 - - - 2,368,756	(2,006,899)	\$ 741,361 534,805 1,081,343 - 290,481 1,289,787 620,000 4,557,777
Noncurrent liabilities									
Inter-company notes payable	-	-	-	-	2,400,000	-	-	(2,400,000)	-
Note payable, net of current portion	-	-	-	-	19,910,213	-	1,536,303	-	21,446,516
Bonds payable, net of current portion	10,584,254	8,949,205	8,949,205	7,556,646	-	2,415,000	-	-	38,454,310
Total Noncurrent Liabilities	10,584,254	8,949,205	8,949,205	7,556,646	22,310,213	2,415,000	1,536,303	(2,400,000)	59,900,826
Total Liabilities	11,868,037	9,274,552	9,197,991	7,917,299	23,787,564	2,915,000	3,905,059	(4,406,899)	64,458,603
Net Assets									
Unrestricted	1,990,993	1,579,857	724,960	(893,166)	633,007	395	(36,567)		3,999,479
Total Net Assets (Deficit)	1,990,993	1,579,857	724,960	(893,166)	633,007	395	(36,567)		3,999,479
Total Liabilities and Net Assets (Deficit)	\$ 13,859,030	\$ 10,854,409	\$ 9,922,951	\$ 7,024,133	\$ 24,420,571	\$ 2,915,395	\$ 3,868,492	\$ (4,406,899)	\$ 68,458,082

See accompanying independent auditor's report.

# **DELTA PROPERTIES INC. AND SUBSIDIARIES** (A California Nonprofit Public Benefit Organization)

# CONSOLIDATING STATEMENT OF ACTIVITIES JUNE 30, 2017

	111th Place LLC	8255 Beach LLC	12628 Avalon LLC	Manchester & 27th LLC	1655 27th St. Facilities LLC	DPI	Delta	Inter-company Eliminations	Total
Revenues									
Donated services - related party	\$ 14,408	\$ 11,660	\$ 10,928	\$ 7,908	. ,	\$ 2,995	\$ 3,978	\$ -	\$ 79,385
Rental income	595,176	517,930	749,149	681,265	2,570,487	-	-	-	5,114,007
Interest income	16,980	-	7,618	1,896	1,250	7	3,203	-	30,954
Other income	74,980	14,553	2,186,588	51,195	8,718	842	16,831	-	2,353,707
Total Revenue and support	701,544	544,143	2,954,283	742,264	2,607,963	3,844	24,012		7,578,053
Expenses									
Program Services:									
Interest	555,133	477,701	709,080	574,266	983,541	-	-	-	3,299,721
Other expenses	7,983	10,237	11,555	33,372	5,883	-	-	-	69,030
Management and general:									
Operating expenses	15,524	14,492	10,958	27,192	43,638	3,449	61,631		176,884
Total expenses before									
depreciation and amortization	578,640	502,430	731,593	634,830	1,033,062	3,449	61,631		3,545,635
Change in nets assets before									
depreciation and amortization	122,904	41,713	2,222,690	107,434	1,574,901	395	(37,619)		4,032,418
Depreciation	65,975	216,666	227,376	275,634	590,337	_	_	_	1,375,988
Amortization	9,629	17,121	21,156	17,582	39,928				105,416
Total change in net assets	47,300	(192,074)	1,974,158	(185,782)	944,636	395	(37,619)	-	2,551,014
Net Assets (Deficit), beginning of year	1,943,693	1,771,931	(1,249,198)	(707,384)	(311,629)	-	1,052	-	1,448,465
Net Assets (Deficit), end of year	\$ 1,990,993	\$ 1,579,857	\$ 724,960	\$ (893,166)	\$ 633,007	\$ 395	\$ (36,567)	\$ -	\$ 3,999,479

See accompanying independent auditor's report.