

Vendor Questions and Green Dot Answers for RFP #17-02

Updated 12/2/2016

1. For **GDPS TN**, there are no details on what components need to be included: for the Firewall portion (Fortinet or Cisco equivalent):

- **SFP count?**
 - **8**
- **Dual Power Supply?**
 - **Yes**
- **VPN licenses count?**
 - **100**
- **how many years of support?**
 - **5 years**
- **IPS subscription?**
 - **Yes**

2. For Cisco Catalyst switch 4500X-32SFP+, we need to know what components need to be included as well

- **SFP+ transceiver count?**
 - **Quantity 10 of: SFP-10G-SR=**
 - **Quantity 10 of: GLC-SX-MMD=**
 - **Quantity 10 of: GLC-T=**
- **redundant Power Supply?**
 - **Yes**
- **how many years of support?**
 - **SmartNet for 5 years (NOTE: SMARTNET costs must be identified separately and indicate the portion that is E-rate Eligible. Only the CiscoBase portion of SMARTNET is E-rate eligible)**
- **What feature set – IP Base or Enterprise Service?**
 - **Enterprise Services**
 -

3. For **GDPS CA**, there is no details on what components need to be included:

For the Firewall portion (Fortinet or Cisco equivalent):

- **SFP count?**
 - **8**
- **Dual Power Supply?**
 - **Yes**
- **VPN licenses count?**
 - **100**
- **How many years of support?**
 - **5 years**
- **IPS subscription (or other services)?**
 - **Yes**

4. For Cisco Catalyst switch 6807-XL,
we need to know what components need to be included as well
- **SFP+ transceiver count or other transceiver type?**
 - **Quantity 16 of: SFP-10G-SR=**
 - **Quantity 16 of: GLC-SX-MMD=**
 - **Quantity 96 of: GLC-T=**

 - **redundant Power Supply?**
 - **Yes**
 - **How many years of support?**
 - **SmartNet for 5 years (Priced separately and indicate E-rate eligible percentage)**
 - **What model of Supervisor?**
 - **Quantity 2 of: C6800-SUP6T-XL**
 - **With Supervisor, what feature set – IP Service or Enterprise service?**
 - **Enterprise Services**
 - **Any other line card?**
 - **Quantity 4 of: C6800-32P10G-XL**
5. How many bid response Copies would you like? The RFP states 4 and 2? Which would you prefer 4 or 2 copies?
- i. **(1) original and two (2) copies plus one full electronic version.**
6. We would like to know if this is a fulfillment only RFP. There are contradicting sections one stating the we must include all equipment and labor to install in our bid and then the other section states that Green Dot will Perform all labor? also Project Terms of 60 Months seem long for a Fulfillment only RFP? Please Clarify.
- i. **Equipment fulfillment only. No labor. District will install the equipment.**
7. If this is a Fulfillment only RFP would you still like use to have a Section 6 In our RFP per the requested Numerical Tabs/sections. Section 6 pertains to Labor requirements.
- **No**
8. Per the RFP you would like the Eligible and the ineligible separate, Can we put the total for both on the bid forms you provided in the RFP and then attached our formal Quotes that separate the eligible and ineligible?
- i. **Yes**
9. In Appendix A an Appendix D is mentioned. We do not see an appendix D in the RFP is this a typo or are we missing Appendix D?
- i. **It is a typographical error. There is no Appendix D.**

10. I have one more Question where do we need to drop off our bid response? The only address I see is 3425 W. Manchester Blvd, Inglewood, CA 90305 for question. The RFP states that the Bid Response must be sealed and filed in the office of Green Dot Public Schools on or before January 6. I do not see a specific address mentioned. Can you please verify where we need to drop off the our bid response.
 - i. **1149 S. Hill Street, #600 Los Angeles, CA 90015**
11. We cannot locate an Appendix B, C, D which are referenced in multiple points within the documents. Please advise.
 - i. **There is a typographical error. Appendix B, C, D Were removed because the RFP is now Drop/ Ship with no Installation.**
12. The pricing sheet for the bid has a line item for installation. However, the RFP does not request contractors to perform the installation. Can you confirm that installation is not required for this bid?
 - i. **Installation is not required**
13. Under Item 1 – Network Equipment, the RFP Scope requests items that are ineligible for E-Rate funds. Will Green Dot be sending a revised pricing sheet where we can list the cost for the eligible portions and the non-eligible portions separately?
 - i. **No. Please provide formal Quotes in the bid that separate the eligible and ineligible**
14. Under Item 1 – Network Equipment, the RFP Scope mentions “Quantities of the requested equipment in Appendix D align to Green Dot’s anticipated purchases for the 2017-18 and 2018-19.” The RFP Scope does not show any quantities under Appendix D, can you confirm that we are only bidding the quantities listed under Item 1 – Network Equipment?
 - i. **Yes**
15. Under Item 1 – Network Equipment, the RFP Scope is requesting (1) Cisco Catalyst 6807-XL with support for 10gbps. How many 10gbps ports are required for the supervisor? How many 10gbps ports are required for the modules? For bidding purposes, what level of software for the supervisor should we bid (IP Base, IP Services, Advanced Enterprise Services, etc...)?
 - i. **8 Ports per Supervisor (see model below)**
 - ii. **32 Ports per SFP module (see model below)**
 - iii. **Enterprise Services**
16. Basic configuration of the Catalyst 6807-XL comes with chassis, supervisor, power supply, and fan tray. Will any modules be required for the chassis? If so, how many 10gbps ports will need to be supported?
 - i. **Quantity 2 of: C6800-SUP6T-XL**
 - ii. **Quantity 4 of: C6800-32P10G-XL**
17. The RFP does not request any SFP’s. Will SFP’s be required for this RFP? If so, how many and what type (copper, fiber, 1Gb, 10Gb, etc...)?
 - i. **Quantity 16 of: SFP-10G-SR=**
 - ii. **Quantity 16 of: GLC-SX-MMD=**
 - iii. **Quantity 96 of: GLC-T=**

18. The RFP requests 24x7 technical support and 4-hour response time. For bidding purposes, how many years of coverage should we include on our response?

i. **5 years**

19. Under “VENDOR/CONTRACTOR SUBMISSION MINIMUM REQUIREMENTS” it states: Vendor must submit their bids in a binder labeled with the following numerical tabs. Vendors must submit one (1) original and four (2) copies of their bids as well as a full copy of all submitted documents via Dropbox or Google Drive. Please clarify how many copies are required.

i. **(1) original and two (2) copies Plus (1) full Electronic copy**

20. Under “VENDOR/CONTRACTOR SUBMISSION MINIMUM REQUIREMENTS”, Item 6 All bidders must have at least one full-time certified Associate on-staff for each manufacturer proposed. Installation crew must consist of designated manufacturer certified installers. Bidders to provide evidence of meeting this requirement. If there is no installation required for this bid, should we disregard Item 6?

i. **Yes**